



A new integrated approach to sales and lettings, front and back-office...

RADAR front-office is a combined residential sales and lettings branch application. The application has been designed specifically to meet the needs of front office staff including negotiators, administrators and branch management.

Historically there has been a necessity for separate systems for the sales and lettings disciplines within an

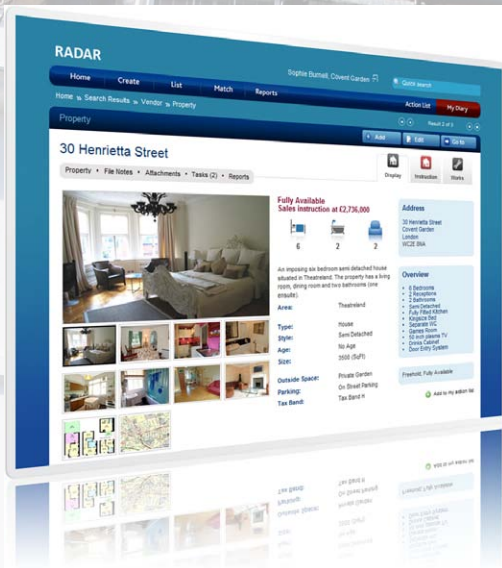
estate agency business; no longer.

RADAR front-office accommodates both within one application.

A client contact is recorded once only but may have multiple relationships with your business; possibly a vendor, a landlord, a tenant and a contractor simultaneously. Your business knows how it is interacting with the

contact at all times.

No more duplicated letters to the same individual, no more incidences of the sales team not knowing what the lettings team is doing with a particular client, plus shared diary facilities across all sites and disciplines and the ability to instantly cross-sell to your client portfolio.



“...the joined up estate agency of the future is here now!”

sales & lettings software delivered via the latest technologies

The **RADAR** front-office application is developed in the very latest .Net web technologies, with a sparkling interface that is intuitive and easy to use. Delivering the system via web technology means that the application can be accessed from almost anywhere.

The application operates on an industrial strength SQL Server database to ensure system reliability, platform stability and security of data.

agents with multiple branches

In common with CML's other property software products the application is designed to be deployed across the distributed network of a multi-branch estate agency business, and incorporates the security and structures necessary to support regions and areas for the purposes of management reporting.

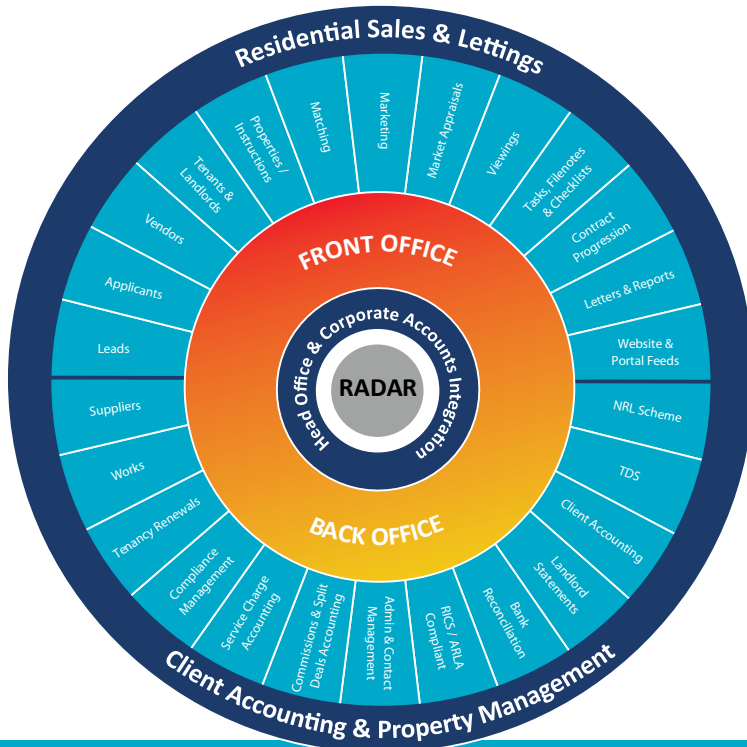
Because the application is web-based it only needs to be installed on your central business servers meaning initial implementation, system support and subsequent software upgrades are simplified, thereby lowering the cost of ownership and system management.

Radar front-office key features and benefits...



RADAR

- One application for all front office staff
- **Front office users can be multi-discipline within one system**
- Single client record in the database meaning no duplication and excellent contact management potential
- **Intuitive, simple and familiar user interaction**
- Use the system from anywhere with internet access, enabling 'virtual agents'
- **Shared user diary across the business**
- Seamless integration with tried and tested back office client accounting and property management software
- **Central server platform, simple installation, configuration and system support**
- Designed for multi-branch estate agency businesses, and can accommodate hundreds of system users
- **No practical limit on the number of database records**
- Rock solid underlying technology platform for security and stability



...seamlessly integrated with client accounting & property management

RADAR front-office seamlessly integrates with CML's comprehensive property management and client accounting back-office administration application, used by some of the UK's largest residential estate agents.

Key features in property management and accounting back-office are:

- Administration and processing of landlord, property and tenancy standing information for the purpose of rentroll management
- Key date and event management for inspections, tenancy renewals, gas and electrical certificate dates, and other time based events
- Property works order and purchase invoice processing
- Receipt of payments from tenants for rentals due including integration with client account banking for electronic processing of receipts
- Automated client account reconciliation with user sign-off
- Processing of client statements and transmission of monies to clients
- Non Resident Landlord scheme management and the submission of tax returns and payments to HMRC
- Calculation and deduction of agents fees from client statement and submission to agent's accounting system
- Extensive correspondence, contact management and file note functionality for efficient and effective client correspondence management

enterprise software for property professionals



tel: +44 (0) 845 122 1453
fax: +44 (0) 118 940 4100
email: radar@cmlsoftware.com
web: cmlsoftware.com

Unit 3, Waltham Court
Milley Lane, Hare Hatch
Reading, Berkshire
UK, RG10 9AA